



*Inspirational travel*

Vietnam • Cambodia • Laos • Thailand

# INTRODUCING BUFFALO TOURS, THAILAND LTD

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## Who are Buffalo Tours?

- ❧ Privately owned Tour Operator and Destination Management Company, operating for 15 years
- ❧ Offices in Hanoi (Head Office), Saigon, Siem Reap, Luang Prabang, Bangkok and Sydney with a Representative office in London.
- ❧ Over 200 staff hailing from Indochina, Thailand, USA, UK, Australia, Canada, France and Germany.



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## An Award Winning Company

- Named one of the 158 Best Adventure Travel Companies in the World by National Geographic Adventure (NGA) magazine.
- Winner, Best Tour Operator, Condé Nast Traveler World Savers Awards 2007
- CEO wins the PATA 'Face of the Future Award' – 2007
- Best Adventure Tour Operator – 2006, 2005, 2004, 2003, 2002 As voted for by the readers of Vietnam Economic Times





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## History of Buffalo Tours, Thailand

In 2009, Buffalo Tours acquired North By North East Services and set up their own licensed company in Bangkok.

NXNE and BT share the same vision and bring together the destination expertise and invaluable connections that NXNE have with cost communities, specialist guides, hotels and other suppliers and Buffalo Tours' management, investments and existing Indochina Businesses.



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## Why Use Buffalo Tours Thailand ?

### 1. Sustainable Tourism



You can be assured that the clients you send to us will not only have a positive impact on the places they visit but will also learn and understand more about Thai culture and history by gaining a deeper understanding than most tourists normally do. It is our commitment to both the country we live in and also the people who visit.

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## Why Use Buffalo Tours Thailand ?



### 2. Customer Satisfaction

Both NXNE and us pride ourselves in high customer feedback ratings, professional, careful and efficient communication with agents and a very good relationship with guides and the local communities we visit.

This all ensures that the client, the agent, the local community and their guides all get the best out of every holiday we organize.



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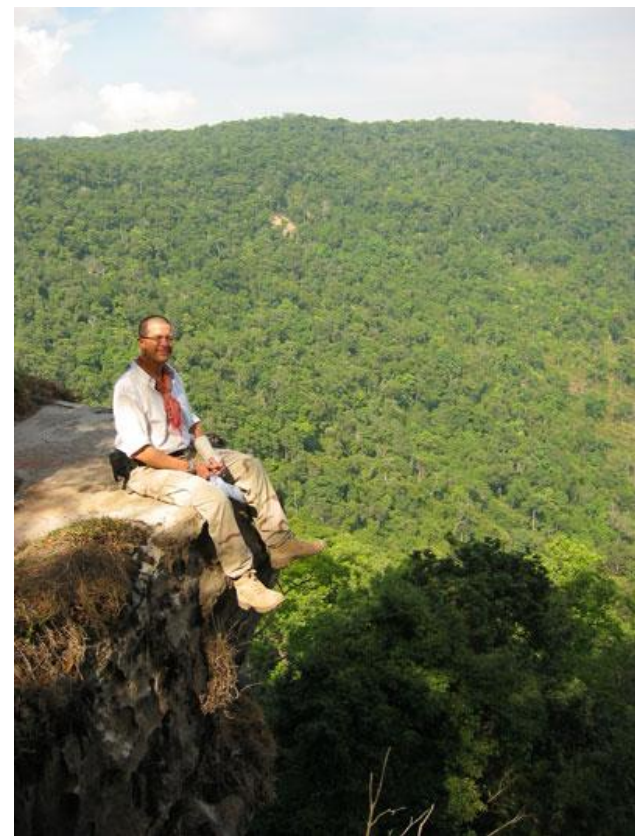
## Why Use Buffalo Tours Thailand ?

### 3. Value

We are highly competitive, with a Purchasing Manager, who has been in the Thai Tourism business for over 20 years.

We work with local suppliers closely so that we get the best industry rates

We are locally owned and managed, have low overheads due to small office of mainly local staff.



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## Why Use Buffalo Tours Thailand?

### 4. Knowledge



We have an intricate knowledge of Thailand and are passionate about the country.

We also have the ability to advise/link up neighboring Cambodia and Laos and also Vietnam to provide clients with a multi country holiday if required

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## Why Use Buffalo Tours Thailand ?

### 5. Products

Although we can cater for mainstream, our strengths lie in tailor making itineraries and offering niche products and destinations to enable our clients to see more of Thailand through education, adventure and specialist tourism.

### 6. Innovative Experiences

We can organise privately escorted museum visits, back stage at theatres, lunch with monks at monasteries etc



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## Sales Team

- ↳ Western Managed and Trained
- ↳ Passionate about the Region
- ↳ Guaranteed response within 24 hours (Mon – Fri) to email requests.
- ↳ 24 hour emergency support line during tour
- ↳ Online chat system through our website + all sales staff have skype
- ↳ English, French, Spanish and German speaking staff
- ↳ Friendly, professional but also innovative and creative team
- ↳ State of the art Reservations System



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## Some Sample Itineraries:

### 1. Exotic Isan – Khmer Ruins, Elephants and the Mekong

A fantastic 5 day tour taking in the Phi Mai ruins, the night market in Khorat, trekking in local villages and meeting with the Village Elder to learn more about the use of elephants. This also takes in silk weaving villages, a boat ride on the Moon River and Mekong River and exploring the Khao Phra Viharn Khmer temple near the Cambodia border.



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## 2. Andaman Sea Adventure

This adventure has you living on board your private yacht which comes with a skipper and cook. Spend days exploring the Phang Nga area, bathing in the warm turquoise waters whilst also enjoying adventurous activities such as kayaking, diving, rock climbing (instructor and equipment included in the price) and learn how to sail at the same time. The perfect family holiday!



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## 3. A Day in the Life of a Thai Fishing Village

A short boat ride puts glitzy Phuket far behind you, as you experience 'A Day in the Life' of a traditional Thai fishing village, 'learning by doing'. You'll explore the island's natural charms and meet local people over a tasty fresh seafood lunch. By creating a mutually respectful environment for guests and locals, the village's community-based

tourism project gives visitors insight into the laid-back culture of local Thai fishermen, thereby helping to preserve it, which in turn provides local people with an alternate source of income.



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## 4. Bird Watching in the Northern Peninsula

Spend 3 days in and around Kaeng Krachan National Park the bird guides on our team love this trip because of the migratory species here at different time of year, and because it is close to the sea, the wealth of shorebirds and waterbirds. You can expect wildlife sightings to include monkeys such as dusky langur and long-tailed macaque, and reptiles such as the giant water monitor lizard.



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## BT Thailand Contact Information

### Buffalo Tours Thailand

Arabella Lakin

Country Manager

386/28 Petchaburi 12,

Petchaburi Road,

Ratchathewi District,

Bangkok 10400

Cell: +66-(0)-8-6780-6869

Tel: +66-(0)2-611-1988

Skype: abslakin

[arabella.lakin@buffalotours.com](mailto:arabella.lakin@buffalotours.com)